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Message Text

SECRET

PAGE 01 BUCHAR 07088 011158Z

15
ACTION SS-25

INFO OCT-01 ISO-00 SSO-00 NSCE-00 /026 W
---------- 063623
O 011116Z DEC 76
FM AMEMBASSY BUCHAREST
TO SECSTATE WASHDC IMMEDIATE 634

S E C R E T BUCHAREST 7088

EXDIS

FOR DEPUTY ASSISTANT SECRETARY GANLEY

E.MFM 11652: XGDS 2 AND 3
TAGS: TSPA, ACOM, PFOR, RO
SUBJ: VIP TELECOMMUNICATIONS EQUIPMENT

REF: STATE 279544, STATE 283096

1. AS PERHAPS COULD HAVE BEEN PREDICTED FROM OUTSET, ROMANIANS HAVE FINALLY REACHED THE PRESIDENT WHO HAS DECIDED ON INTERIOR DESIGN. ON BASIS OF PRESIDENTIAL DECISION ZGAVARDICI THEREFORE PROPOSED TO E/C COUNSELOR TODAY THAT ROMANIAN DELEGATION LEAVE FOR DISCUSSIONS WITH THREE AMERICAN FIRMS AS QUICKLY AS POSSIBLE. E/C COUNSELOR RECALLED THAT WE HAD EARLIER CONVEYED DECEMBER 1 DEADLINE FOR ARRIVAL OF ROMANIAN DELEGATION. HE ALSO MENTIONED THAT WE HAD CONFIRMED THIS DEADLINE LATE LAST WEEK SO THAT THERE WAS LITTLE POSSIBILITY OF ROMANIAN DELEGATION BEING RECEIVED BEFORE NEW YEAR. IN RECOG-NITION OF IMPORTANCE ROMANIANS ACCORD TO VIP AIRCRAFT AND TELECOMMUNICATIONS SYSTEM E/C COUNSELOR NEVERTHELESS AGREED TO SUBMIT ROMANIAN PROPOSAL.

2. DRAWING ON SCHEDULE ORIGINALLY PROPOSED BY GANLEY, ZGAVARDICI SUGGESTED THE MODIFICATIONS SET FORTH BELOW. ZGAVARDICI PREPARED TO ACCEPT ANY VARIANT IN THIS PROGRAM THAT GANLEY ABLE TO ARRANGE.
DECEMBER 4 ARRIVAL IN NEW YORK
SECRET

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5 NEW YORK/DALLAS

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6-8 COLLINS
9-11 E-SYSTEM
12 DALLAS/SETTLE
13-15 BOEING
16 SETTLE/WASHINGTON
17 CALL ON GANLEY

3. ACTION REQUESTED: WE WOULD APPRECIATE SOONEST POSSIBLE RESPONSE TO ZGAVARDICI'S REQUEST. WE ARE RELUCTANT TO MAKE ANY RECOMMENDATION, SINCE OUR OWN ATTITUDE IS AMBIVALENT. ON ONE HAND, WE ARE WEARY OF ROMANIAN STOP-AND-GO PERFORMANCE IN THIS AFFAIR AND COULD SEE MERIT IN REMINDING THEM THAT OUR SCHEDULES CANNOT ALWAYS BE ADJUSTED TO SUIT THEIR CONVENIENCE. ON OTHER HAND, WE ARE MINDFUL OF PRESIDENT CEAUSESCU'S PERSONAL INVOLVEMENT AND APPROXIMATELY $25 MILLION IN U.S. EXPORTS REPRESENTED BY PLANE AND COMMUNICATIONS EQUIPMENT.
BARNES

SECRET

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